

You dream it.
We help you achieve it.



Head office | 1st floor VIVA tower | Bibi Titi road | Dar es Salaam | Telephone +255 (0) 22 2103433 | Email info.dsm@zansec.co.tz



FUND HIGHLIGHTS

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- ZAN SECURITIES LIMITED is a capital markets financial intermediary licensed by the CMSA to offer brokerage services, investment advisory and fund management.
- ZAN has local market experiences closer to 15 years. It is the only capital market intermediary that has presence in Tanzania mainland and Zanzibar
- Role of any financial market intermediary is to offer financial products and services that are intended to meet different client needs.
- Some of the products are straight forward and are easily accessible but do not offer the best returns while others require specialized knowledge, tasking procedures and large amount of funds to be allowed to participate.
- On our role as Fund Managers, ZAN we have developed the Timiza Fund in response to the limited choice that investors facing challenges in investing in collective investment schemes in Tanzania.

TIMIZA FUND

On our role as Fund Managers, ZAN we have developed the Timiza Fund in response to the limited choice that investors facing challenges in investing in collective investment schemes in Tanzania.

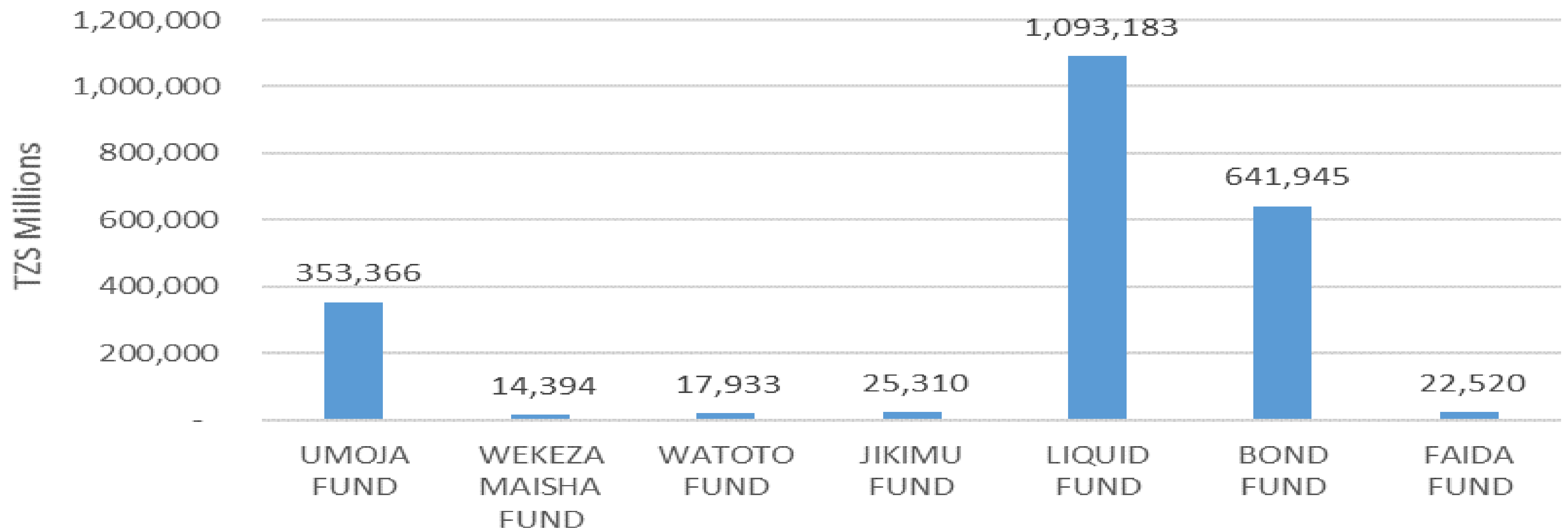
An open-ended balanced fund that invests in Treasury Bonds, listed corporate bonds, money market investments and listed equities. The Fund aims at providing capital appreciation for long term investors and distributing income, subject to distributable surplus, periodically.



Landscape of CIS in Tanzania (Why Timiza Fund)

In Tanzania, there are 2 institutions managing a total of seven funds. UTT Amis has assets under management (AUM) totaling TZS 2,146 billion, while Watumishi House Investment's Faida Fund holds TZS 22 billion in AUM. Together, these two institutions manage a combined total of TZS 2,168 billion.

Collective Investment Schemes in Tanzania

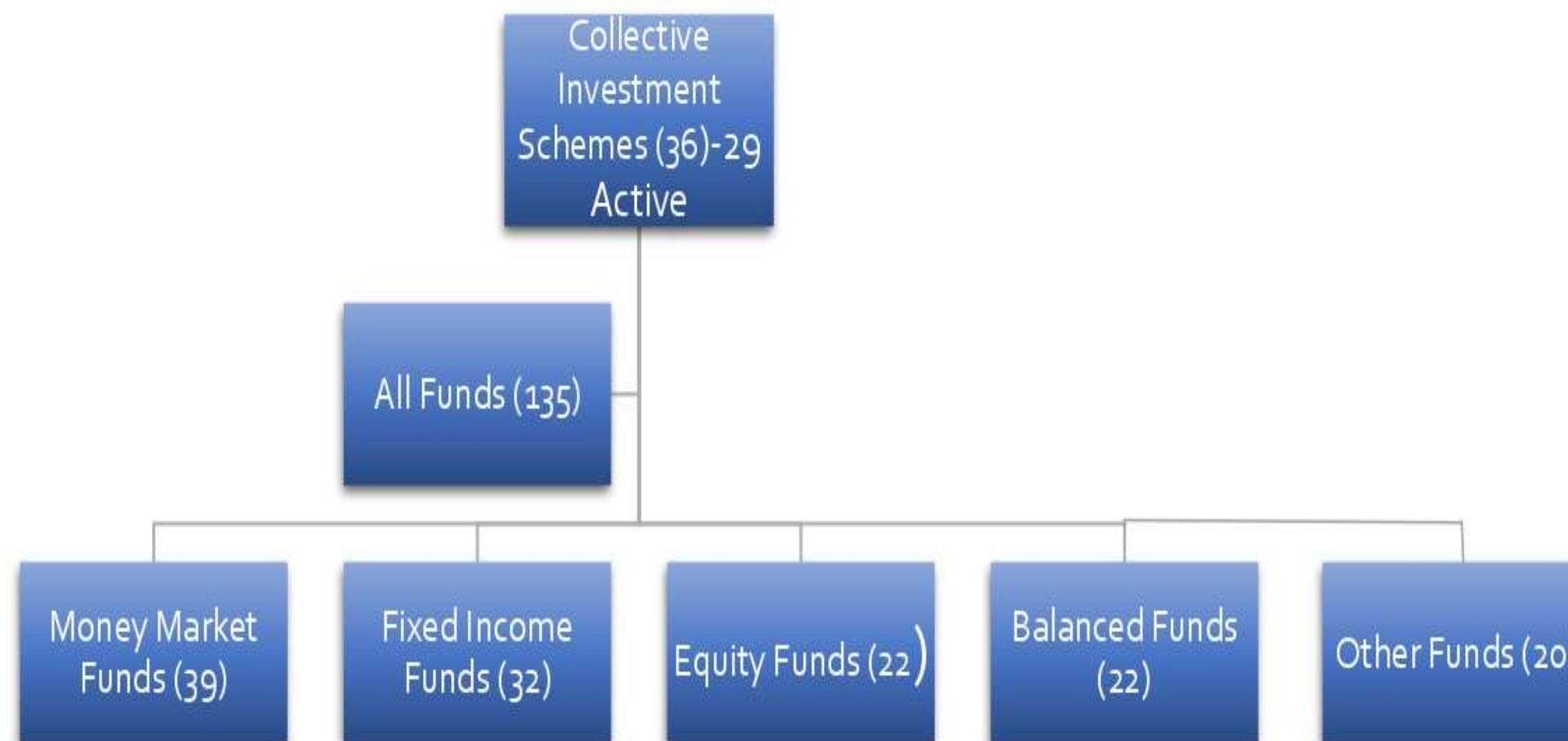


**Data as at 20th May 2024*

Landscape of CIS in Kenya (in contrast to Tanzania)

There are 36 licensed CIS in Kenya compared to the current two in Tanzania.
The 36 CIS manage 135 different schemes/funds.

The most popular funds are in Money Market Fund, others are in capital markets products i.e., Equity based and Bonds based (both corporate and Government papers), Balanced Fund and Special Fund.



Source: capital markets authority kenya, CIS quarterly report for the period ended December 31, 2023

Growth and size of the CIS in Kenya (in contrast to Tanzania)

The assets under management increased steadily over the past six years from Kshs. 56.6 billion (TZS 1,094 billion) as of March 31, 2018 to Kshs. 215 billion (TZS 4,164 billion) as at December 31, 2023, as shown below:

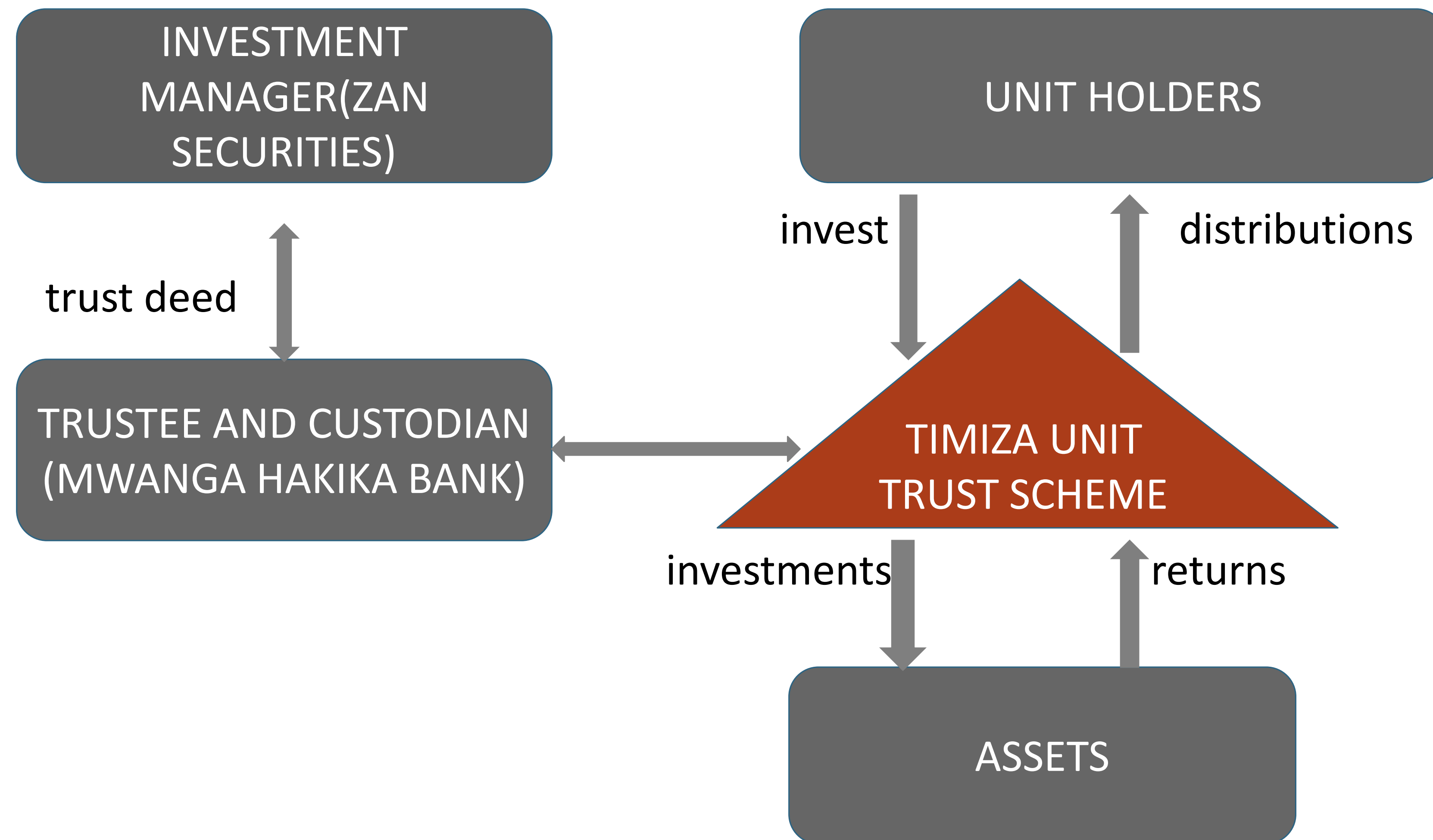


Figure 2: Assets under management

Source: capital markets authority kenya, CIS quarterly report for the period ended December 31, 2023

STRUCTURE OF TIMIZA Fund (how is it organized/managed)

An open-ended balanced fund that invests in Treasury Bonds, listed corporate bonds, money market investments and quoted equities. The Fund aims at providing capital appreciation for long term investors and distributing income, subject to distributable surplus, periodically.



TIMIZA FUND: Objectives and investment policy

(a) The Fund is intended to meet the needs of investors seeking long term capital appreciation and those who require capital protection coupled with regular cash flows. With no entry and exit requirements, the Fund will also provide convenience for investors looking for returns in long term debt securities without having to hold individual investments to maturity.

	MIN INVESTMENT AMOUNT	SUBSEQUENT SALE MINIMUM AMOUNT
Timiza Fund	TZS 1 million for annual income distribution	TZS 10,000
	TZS 10,000 for reinvestment	
Fund A	TZS 50,000 for reinvestment	TZS 5,000
	TZS 10 million for monthly income distribution	
	TZS 5 million for semi-annual income distribution.	
Fund B	TZS 10,000	TZS 5,000
Fund C	TZS 2 million for quarterly income distribution	TZS 15,000/- for any of the income plans
	TZS 1 million for annual income distribution	TZS 5,000/- for annual reinvestment plan
	TZS 5,000 for reinvestment	
Fund D	TZS 100,000	TZS 10,000
Fund E	TZS 5000 (discounted to TZS 3500)	TZS 1000
Fund F	TZS 10,000	TZS 5,000
Fund G	TZS 1 Million	

Objectives and investment policy

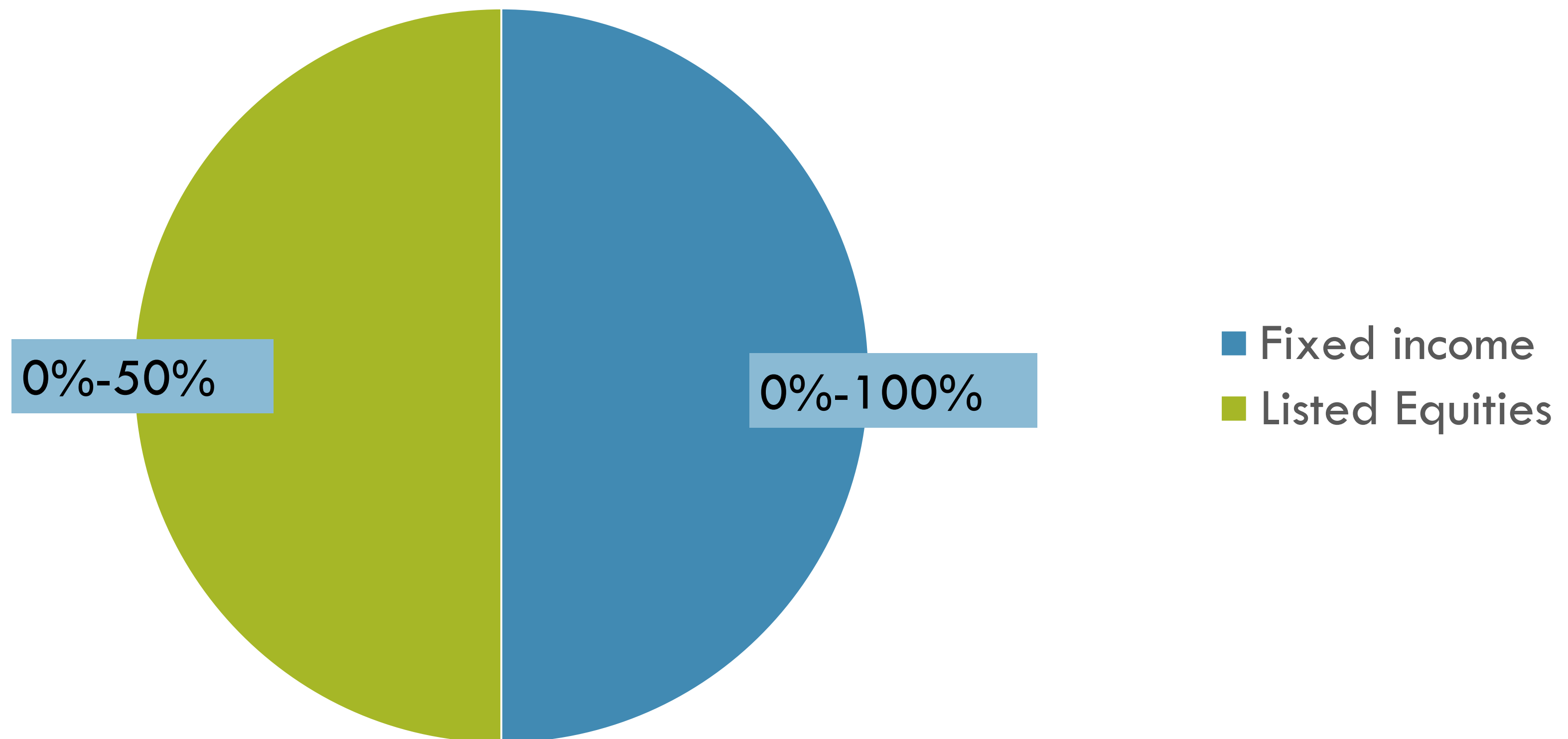
(b) The Timiza Fund is an empowerment scheme that provides opportunity for investors to invest and participate in the capital markets and obtain a return on their investment. The Scheme has therefore been structured in such a way that it provides opportunities for low, middle and high income potential investors, be individuals as well as corporate bodies and formalized community based organizations to participate in it.

	MIN INVESTMENT AMOUNT
Timiza Fund	TZS 1 million for annual income distribution
	TZS 10,000 for reinvestment

(c) Moreover, the Scheme provides flexible long-term investment opportunity to investors who wish to invest in fixed income securities. Annual income distribution coupled with tailored choice by investors to receive or re-invest the payout makes the Scheme responsive to varying investor financial circumstances over time.

Asset Allocation

The profile of the Scheme's investment is a balanced portfolio. Debt Instruments/Fixed income securities will comprise 0- 100% of the portfolio, listed equities will be fixed at a maximum of 50% with the fund will be prudent to allocate at least 5% in call accounts to facilitate redemption of Units by investors who wish to cash in their investments. The Manager shall keep adequate liquid assets in anticipation of calls for re-purchase. No investment in unlisted equity instruments shall be made.



The Timiza Fund's investment management philosophy is based on preservation of capital and generation of competitive returns to investors as priorities. Subject to approval of the Authority and in compliance with Regulations, the asset allocation indicated may change from time to time in response to variations in market condition, emerging opportunities, and economic factors. It should be noted that the percentages stated above are indicative and not absolute and may vary substantially depending upon the information the Manager has; the intention being at all times to seek to protect the interests of the Unit holders.

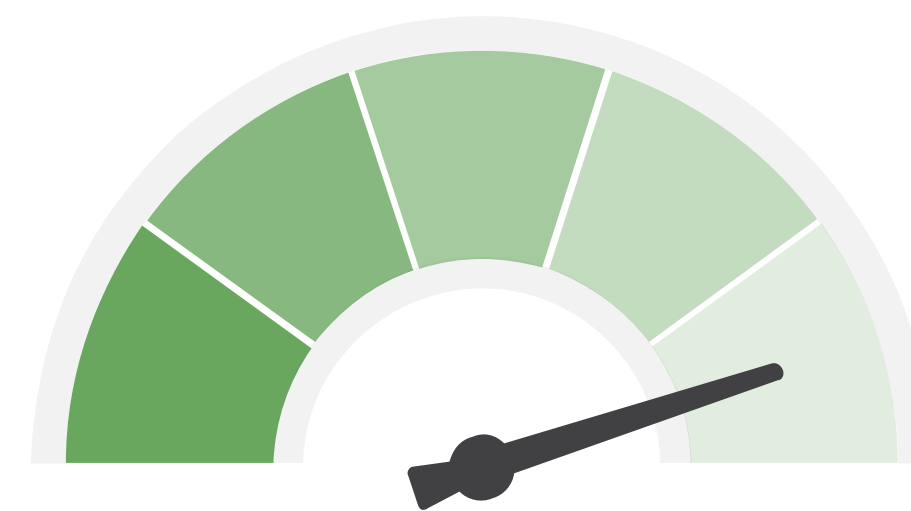


Investment returns of the Scheme shall be benchmarked against the prevailing yield of the 10 Year Treasury Bond currently at 13%. This benchmark may be changed by the Manager of the Scheme subject to approval of the Authority and communication to the Unit holders.



13%

10 year yield



13.5%

Fund performance
10 year yield +50bps

How to Invest: Eligible investors and minimum investment

Minimum initial investment

(a) under re-investment option, the minimum investment during Initial Sale of Units is 100 Units. Since the initial value of a Unit is TZS 100/=, the price of acquisition is TZS 10,000 (Ten thousand). No initial charge will be levied on the investor during the initial purchase;

Initial offer period

10,000 units @ TZS 100
TZS 1,000,000

Income distribution period

10,000 units NAV/unit is TZS 102
TZS 1,020,000

Example income is declared at TZS 12 per unit, investor would be entitled to TZS 120,000 however that will be reinvested back at NAV resulting into 1,176 units, ultimately an investor under this option will have **11,176 units**

Minimum initial investment

(b) under annual income option, the minimum investment is 10,000 Units which is equivalent to TZS 1,000,000 (One Million Shillings).

Initial offer period

10,000 units @ TZS 100
TZS 1,000,000

Income distribution period

10,000 units NAV/unit TZS 102
TZS 1,020,000

Example, income is declared at TZS 12 per unit, investor would be paid TZS 120,000 as distributable income. His units will still remain at 10,000 units

Issue price and liquidity

- Initial value of a Unit of the Fund is TZS 100. The sale price during the initial offer will therefore be based on this value. Units of the Fund shall be issued / allotted without charging any entry load
- Subsequent Sale and Repurchase transactions shall be based on NAV of the Scheme without any charges.

The time table for the Initial Sale of Timiza Fund Units to the public is as follows:

a)	Opening of the Offer	27 th May, 2024
b)	Closing of the Initial Sale	26 th June, 2024
c)	Cool off period	27 th June 2024 – 11 th July 2024
d)	Notification of Results	12 th July 2024
e)	Dispatch of Statements of Account	12 th July 2024
f)	Open to subsequent sale	15 th July 2024

Fees and charges

The income of the Scheme shall be charged with:

- taxes as per the rates applicable;
- commissions as per rates prescribed by self-regulatory organizations such as the Dar es Salaam Stock Exchange;
- investment management /advisory fee at 1.30% of NAV per annum;
- Custodian fees @ 0.1% of NAV per annum with a minimum of TZS 10 Million;
- other charges @ 0.7% of NAV. These include commonly rated charges in the normal course of business such as:
 - marketing/ promotion/advertising expenses;
 - bank charges;
 - audit fees;
 - legal fees;
 - transaction costs pertaining to the distribution of Units;
 - costs relating to investor servicing etc.

Charges as shown above will be limited to 2.1% of NAV. In an event, where the other charges exceed 0.7% of NAV, the excess portion shall be borne by the Manager. All expenses of the Scheme during the Initial Sale period shall be borne by the Manager.

TIMIZA FUND: In Contrast on Fees and charges

Compared to other funds, the TIMIZA unit trust scheme will offer competitive returns and charges. With total charges limited to 2.1% of Net Assets, it stands as the most cost-effective option in the market when compared to other funds.

	Total charges limited	Management fee	Other charges	Trustee fees	Trustee fees minimum
Timiza Fund	2.10%	1.30%	0.70%	0.10%	TZS 10,000,000
Fund A	2.25%	1.80%	0.35%	0.10%	TZS 5,000,000
Fund B	2.40%	1.80%	0.60%	0.10%	TZS 20,000,000
Fund C	2.40%	1.50%	0.90%	0.10%	TZS 20,000,000
Fund D	2.40%	1.50%	0.90%	0.10%	TZS 50,000,000
Fund E	2.50%	1.80%	0.60%	0.10%	TZS 5,000,000
Fund F	2.50%	1.80%	0.60%	0.10%	TZS 5,000,000
Fund G	2.50%	1.80%	0.60%	0.10%	TZS 50,000,000

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Thank you